



PRICING SUBMITTAL *REVISED 06/15/2020 *****
CITY OF AUSTIN
THEATER & LIGHTING EQUIPMENT, SUPPLIES, AND INSTALLATION

SOLICITATION NO.: IFB SBR1006REBID

BUYER: Sarah B. Ramos

Special Instructions: Offerors must use this Bid Sheet to submit pricing.

Be advised that altering the Bid Sheet, making additions to the Bid Sheet, or taking exceptions to any portion of the solicitation will jeopardize acceptance of your Offer.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed; actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as needed and specified by the City for each order.

Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel, time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

CATEGORY 1 - SOUND/AMPLIFICATION EQUIPMENT

ITEM NO.	ITEM DESCRIPTION		UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	2-Way Speakers	JBL PRX815W Powered 15" Two-Way Full- Range Main System or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
1.2	Amp	QSC RMX 2450 Pro Amp or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	4		
1.3	Cables	100ft XLR 3pin cables, Black	EA	2		
1.4	Cables	10' xlr-xlr Mogami Gold Studio Microphone cable or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	4		
1.5	Cables	Pro Co 5 Pin DMX5-100 Cables for lighting, 100 ft or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	15		
1.6	Cables	Speakon to Speakon Audio Cord - 50 ft 12 Gauge Male Speakon Connector to MaleSpeakon or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	10		
1.7	Cables	1/4in TRS Male Connector to 1/8in TRS Male Connector, 24AWG, Black, 3ft or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	40		
1.8	Cables	Pro Co S12NN-10 Speakon-Speakon Speaker Cable - 10' or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	8		

1.9	Cables	SMC 16x4 snake XLR Returns or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	4		
1.10	Equalizer	Behringer Ultragraph Pro FBQ3102 Stereo Graphic Equalizer or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
1.11	Equipment Rack	Gator GRC-12X10 PU - 12U Top, 10U Side Console Audio Rack or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
1.12	Equipment Rack	Gator GRC-10X12 PU - 10U Top, 12U Side Console Audio Rack or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	3		
1.13	headphones	Sennheiser HD 280 Pro Closed-back Studio and Live Monitoring Headphones or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	6		
1.14	Mic	Shure WL 185 Lavalier Microphones or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	4		
1.15	Mic	Shure ULXD1 Wireless bodypack transmitter - v50band or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	4		
1.16	Mic	Shure ULXD2/B58 Wireless microphones - V50 band or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
1.17	Mic	Shure SM58 Cardioid Dynamic Vocal Microphone or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
1.18	Mic	Shure ULXD2/SM58 Wireless microphones -V50 band or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
1.19	Mic	Sennheiser EW 100 G4 Lavalier Wireless Mic or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	15		
1.20	Mic	Sennheiser EW 100 G4 Handheld Wireless Mic or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	11		

1.21	Mic	Sennheiser Evolution Wireless 01 Headmic Set (EW 01-ME 3) or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
1.22	Mic Accessory	Microphone Clip for Evolution Wireless G2 SKM Handheld Transmitters or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	6		
1.23	Mic Accessory	Shure 4-pack SB900A Lithium-Ion Rechargeable Batteries or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	3		
1.24	Mic Accessory	Shure SB900A with AC power adapter or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
1.25	Mic Stands	K&M 210/9 Telescoping Boom Microphone Stand or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	6		
1.26	Mixer	Analog Mixer Busses/Groups: 2 x Subgroup Manufacturer Part Number: 2051302-00, No preference to cords or no cords. or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
1.27	Mixer	Allen Heath Model Qu-32 Chrome Edition Digital Mixer or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
1.28	Mixer	Allen Heath Model ZED24 24 Channel Analog Mixer or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
1.29	Monitor	Electro-Voice ELX200-12 12" Passive Speaker F.01U.326.056 or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	5		
1.30	Monitors	JBL 308P MKII 8-inch Powered Studio Monitor or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	4		
1.31	Speaker	JBL PRX425 15" 2-way Loudspeaker or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
1.32	Speaker	QSC I-282H Dual 8 inch 2 Way Loudspeaker or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	4		

1.33	Speaker	Yamaha A15 15" 2-Way Loudspeaker or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	3		
1.34	Speaker	TANNOY REVEAL 502 Black, monitor by itself or as a kit, no preference or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	12		
1.35	Speaker	Peavey Dual 18" Subwoofer/ 036414830 or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	4		
1.36	Speakers	Peavey Dark Matter 115/0361430 or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	4		
1.37	Wireless Receiver	Shure ULX D'40 Quad Channel Digital Wireless Receiver- G50 Band or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
SUBTOTAL FOR CATEGORY 1 =						

CATEGORY 2 - LIGHTING EQUIPMENT						
ITEM NO.	ITEM DESCRIPTION		UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
2.1	C Clamps	ETC 2in. Pipe Clamp or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	175		
2.2	Cables	DMX Control Cable - 3 Pin - 5' or Buyer Approved Equal MFG: Accu-Cable Model/Part Number: 5' AC3PDMX5	EA	30		
2.3	Cables	DMX Control Cable - 3 Pin - 25' or Buyer Approved Equal MFG: Accu-Cable Model/Part Number: 25' AC3PDMX25	EA	20		
2.4	Cables	15A 125V Hubbell Edison Connectors - 5' MALE or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	20		
2.5	Cables	15A 125V Hubbell Edison Connectors - 5' FEMALE or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	20		

2.6	Console Equipment	DMX Processor 8000 (DP8K) or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
2.7	Dimmer Boxes	Dove Systems Mini Shoebox 406 (Dove Systems DM 406 SSP) Part Number: Dove Systems DM406-SSP or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
2.8	Dimmer Packs	Dove Systems Dimmermaster 2412 Terminal Block Wallmount Dimmer Part Number: Dove Systems DM2412-WM or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
2.9	Fixture Parts	Socapex Break-in – 12/3 SJOW Carol Multicable with Female 19-pin Socapex to Male Edison – 6' XB16SJSXPB6L or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	4		
2.10	Fixture Parts	3-Pin Stage Plug - 20 Amp - Male or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	200		
2.11	Fixture Parts	30 inch black safety cables or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	400		
2.12	Fixture Parts	Hubbell Insulgrip Plug Twist-Lock, HBL2311 / 783585037707 or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	400		
2.13	Lamp	Osram 54691 - BVV/T6 - 1000W 120V 200HR - Stage/Studio or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	150		
2.14	Lamp	HPL-750W 115V JS115V-750WX or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	150		
2.15	Lamp	SC-1000 FROSTED SCOOP LAMP or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	100		
2.16	Lamp	FFP-1000 WATT PAR-64 NARROW LAMP or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	150		

2.17	Lamp	FFP-750 WATT PAR-64 NARROW LAMP or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	150		
2.18	Lamp	HPL-575 WATT WC 115V MEDIUM 2-PIN LAMP or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	200		
2.19	Lamp	Par 64 Wide Flood 1000W Lamp with Mogul Plug or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	400		
2.20	Light Board	ChamSys MQ50 Compact-sized 6 Universe Lighting Console With 4 DMX Outputs or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
2.21	Light Board	Eos Standard Fader Wing/Product # 20 4240A1023-EU or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
2.22	Light Board	ETC Ion XE 20 Console with 2048 Faders /4311A1021-US or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
2.23	Light Fixture	Littlite 12in.Gooseneck LED with 4-Pin Connector or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
2.24	Light Fixture	Chauvet DJ ColorRail IRC/ COLORBANDT3BT or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
2.25	Light Fixture	Elation Professional E Spot III Led Light/E Spot III or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
2.26	Light Fixture	ETC ColorSource Linear/CSLINEAR2DB, Borderlights or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
2.27	Light Fixture	CHAUVET DJ COLORstrip Four-Channel DMX-512 LED Linear Wash Light or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
2.28	Light Fixture	Omnisistem DMX-LED Wash Tube/ OmniSistem EA-808UV or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		

2.29	Light Fixture	CHAUVET DJ Freedom Par Tri-6 Battery- Operated RGB LED Wash Light or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	8		
2.30	Light Fixture	ETC 40-Fader ColorSource AV Console with Network, Audio, and Video, Model # CS40 or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
2.31	Light Fixture	Source Four PAR Enhanced Aluminum (BLACK) 750W Max, Model # PAR-EA-1 or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	10		
2.32	Light Fixture	Allman 6in. Quartz Focusing Fresnel 750W Max, Model #Altman 65Q or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	30		
2.33	Light Fixture	Leviton 8 Inch Theater Fresnel or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	20		
2.34	Light Fixture	Robe ROBIN DL4F Wash or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	4		
2.35	Light Fixture	ETC Source Four Ellipsoidal 14 Degree or Buyer Approved Equal MFG: ETC Model/Part Number: Source Four Ellipsoidal / S4LEDTS-1X	EA	40		
2.36	Light Fixture	Pro Lights ECLIPSE-FS Full Color LED Ellipsoidal with Lens Tube or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	20		
2.37	Light Fixture	ETC Source 4WRD PARNel PAR / Fresnel Hybrid Body Only For Source 4WRD Device, BLACK, PART #:S4WRDPARNEL-1 or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	90		
2.38	Light Fixture	Elektra lite 1018 Quad LED 19 Degree Beam - RGBW - Outdoor, Black finish or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	30		
SUBTOTAL FOR CATEGORY 2 =						

CATEGORY 3 - VIDEO EQUIPMENT						
ITEM NO.	ITEM DESCRIPTION		UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
3.1	Camera	Samsung HCO-7010R 4 Megapixel HD-AHD Outdoor IR Bullet Camera, 2.8mm Lens or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
3.2	BNC Cable	Coaxial Premade Cable (150', Black)	EA	4		
3.3	BNC Coupler	Female to Female BNC adaptor	EA	6		
3.4	BNC Splitter/Amplifier	Ocean Matrix 12GSDI-1X6 12G-SDI Reclocking 1x6 Distribution Amplifier or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
3.5	TV Mount	Aldec Wall Mounted Monitor Mount Product Number: SYNX5366438 or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	3		
3.6	Video Monitor	Everfocus EN7519SP 19in Standard LCD Monitor, 1360x768 or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	3		
SUBTOTAL FOR CATEGORY 3 =						

CATEGORY 4 - MISC ITEMS						
ITEM NO.	ITEM DESCRIPTION		UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
4.1	24' Stage Skirting	Stage Skirt 24' or Buyer Approved Equal MFG: Georgia Expo Model/Part Number: Stage Skirt 24'/DSSPKV24H96WBK	EA	30		
4.2	Acoustic Room Treatment Kit	Acoustic Room Treatment Kit with 12 Control Columns, Six Broadband Panels, and 24 Scatter Blocks - Beige or Buyer Approved Equal MFG: Acoustical Solutions Model/Part Number: ALPHASORB Acoustic Panel Room Kit/ PANMPKMED748	EA	6		
4.3	Barre	Ballet Barre with Adjustable Barre on One Side, 1 7/8" +/- 1/8" Diameter +/- 1/8" Length Tolerance 10 ft	EA	2		
4.4	Barre	Free Standing Portable Ballet Barre with Adjustable Barre on One Side 1 7/8" +/- 1/8" Diameter +/- 1/8" Length Tolerance 6ft	EA	2		
4.5	Curtain	6'x12'h leg chain, chain pocket or Buyer Approved Equal MFG: LiftMaster Model/Part Number: Chamberlin LiftMaster Mega Tower/ MATDCBB3	EA	8		
4.6	Curtain	32'x12' Velour Grand Drape, 100% Full / Box Pleat, chain pocket, Black, any manufacturer	EA	1		

4.7	Curtain	32'x12' flat backdrop curtain, Black, any manufacturer	EA	1		
4.8	Curved Clear Acrylic Podium	Oklahoma Sound 471 Podium, curved, clear acrylic or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
4.9	Cyc	White Seamless Cyc, Any manufacturer or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
4.10	Marley	Rosco Marley Dance Floor Reversible (Black), custom cutting: 63" wide, 36' long or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	6		
4.11	Dance Floor	Rosco Marley Dance Floor Reversible (Black/Gray), FULL ROLL for custom cutting or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	12		
4.12	Dance Floor	Versa and/or Marley Step 63" wide, 36 ft. rolls, Black or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	6		
4.13	Pipe and Drape	8' Tall Premiere Drape Red (60 inch wide panels) or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	15		
4.14	Pipe and Drape	8' Tall Premiere Drape White (60 inch wide panels) or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	15		
4.15	Portable staging	48" x 96" Al-u-lite Lightweight Aluminum Stage Deck or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	6		
4.16	Rope	#4 Tie Line (1/8") -Spool 600 feet, White cotton	EA	5		
4.17	Scrim	Grosh Black and White Scrim 32'x12' or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	2		
4.18	Scrim	32'x12' sharkstooth scrim, any manufacturer or Buyer Approved Equal MFG: _____ Model/Part Number: _____	EA	1		
4.19	Tape	Pro Tapes Pro Gaffer Tape 2" x 55 yd, black or Buyer Approved Equal MFG: _____ATP_____ Model/Part Number: _____CGT-80_____	EA	173	\$11.33	\$1,960.09

4.20	Tape	Supplies Sense Glow in The Dark Tape or Buyer Approved Equal MFG: _____ATP_____ Model/Part Number: _____PGD-6_____	EA	110	\$107.00	\$11,770.00
SUBTOTAL FOR CATEGORY 4 =						

CATEGORY 5 - EX: LABOR RATES FOR HOURLY SERVICES					
ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
5.1	Installation of Lighting Equipment	Hourly	20		
SUBTOTAL FOR CATEGORY 5 =					

CATEGORY 6 - NON-SPECIFIED AND CATALOG ITEMS		
<p>This information will not be used in the evaluation of the bids and is for informational purposes only and there is no guarantee of purchase.</p> <p>The City may wish to purchase associated parts that are not listed above in recognition of City's part needs. Please provide a minimum discount off pricing from Catalog, price list, or Manufacturer's Suggested Retail Price (MSRP).</p> <p>A bid of zero ('0') will be interpreted by the City that the additional products or catalog items will be sold at the Catalog, Price list, or MSRP. A 'no bid' or blank entry will be interpreted by the City that your Company does not wish to provide additional products or catalog items. This information will not be used in the evaluation of the bid and is for informational purposes only. There is no guarantee of purchase. This is a firm-fixed discount through the life of the contract.</p>		
ITEM NO.	DESCRIPTION	Discount from MSRP
6.1	Percentage discount off catalogue/price list of other items: Indicate the discount from manufacturer's suggested retail price.	

COMPANY NAME	H&M INDUSTRIES LLC
EMAIL ADDRESS	JOE @HMTAPE.COM

DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED	
DELIVERY METHOD	GROUND TRANSPORT
COMPANY NAME	UPS / FEDEX
EMAIL ADDRESS	JOE@HMTAPE.COM